

GENERAL MANAGER

ONTARIO SHEEP MARKETING AGENCY

The Ontario Sheep Marketing Agency (OSMA) is comprised of industry leaders whose members are passionate about the sheep industry. They have a mandate to represent all aspects of the sheep, lamb and wool industry in Ontario, including marketing and promotion, advocacy, research, education and organizational development for Ontario sheep producers. A key focus of the Agency is to establish Ontario lamb as the safe, premium, quality choice for consumers.

OSMA is undertaking a search to find a General Manager who will assume overall responsibility for leading the organization through a critical and exciting growth period.

THE POSITION: The General Manager reports to a Board of Directors and has the overall responsibility to achieve the goals and objectives of OSMA as established by the Board. We are seeking an individual with a demonstrated leadership experience, strong work ethic, skilled in organization, leadership, management and problem-solving. The General Manager shall assume immediate responsibility, under the direction of the Board for developing and implementing a full business and strategic plan including a detailed financial plan. At a minimum it is expected that this plan will set out existing and new potential revenue sources as well as detailed spending plans. The General Manager will assume responsibility for maintaining ongoing relationships and reporting with OSMA's regulatory and funding organizations as well as leading the process to pursue further grants as required to ensure adequate funding for all projects and initiatives.

CANDIDATE PROFILE:

The successful candidate should have:

- A minimum of 2 years of experience in a management position;
- Experience working with the agricultural community and/or the food industry;
- Strong communication skills with internal and external stakeholders;
- A strong background and experience in dealing successfully with governments at various levels;
- Experience in successfully applying for government funding and in maintaining successful relationships with funding agencies;
- A clear track record of successfully managing a limited budget of a not for profit organization;
- An entrepreneurial attitude with an established track record as a self starter who is able to work without significant support resources and supervision;

Post secondary educational background in Business or Agriculture or relevant experience

COMPENSATION:

Salary is commensurate with experience within a range of \$70,000 to \$85,000 and the position includes a benefits package.

Please mark your resume "confidential" and send no later than August 25, 2008, via e-mail to Rockyhylandfarm@Ripnet.com or by mail to: Gary Lapier 10261 Hwy 43, RR #2, Mountain, ON K0E 1S0

